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THE DIRECTOR OF
CENTRAL INTELLIGENCE

National Intelligence Council

9 December 1985

MEMO FOR: ^{Herb} Vice Chairman, NIC

From: David W. Einsel, Jr, NIO/AL

SUBJECT: Who Wants our NIEs?

I find it rather shocking that OSD, JCS & DIA, collectively have made only a maximum of 8 requests in a year. (Possibly, their requests have been handled by the NIOs or the DCI thru his Friday SECDEF breakfasts.)

It might be that the Chairman, NIC should send a polite memo to SECDEF (or DEP SECDEF), the Director, JCS and the Director, DIA:

- Noting the trends shown, for info
- Providing a brief talker on NIC capabilities (probably not more than a page)
- Giving them some idea of average production times and "best times" needed to prepare an NIE, SNIE, IIM, IIA, etc.
- Offering to make the NIC output even more responsive/applicable to their needs.

^{1 av}
David W. Einsel, Jr.

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The Director of Central Intelligence

Washington, D.C. 20505

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National Intelligence Council

NIC #06007-85
6 December 1985

NOTE TO: DCI
DDCI
C/NIC
All members of the NIC staff
SRP

FROM: Herbert E. Meyer
Vice Chairman, NIC

SUBJECT: Who Wants Our NIEs?

This chart shows the origins of our products from 1981 to 1985. It shows the percentages of our products that we initiated ourselves, the percentages that were requested by others, and a breakdown of this latter category to show just where these outside requests have been coming from.

As you will see, the numbers have shifted somewhat during the years. For 1985, it seems that we initiated about half our products, with an equal percentage produced as the result of requests. You will not be astonished to discover that for each year, the DCI has called for more of our products than any other requester. Moreover, it is likely but not statistically demonstrable that some of the products we classify as "NIO-initiated" in fact bear the DCI's footprints.

I welcome any comments you might have on this chart. More importantly, I would like your recommendations on whether we should stimulate more outside requests and if so, how best to do this.

HEM

Herbert E. Meyer

Attachment:
As stated

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Who Initiated NIC Production 1981-85

	<u>1981 Number</u>	<u>percent</u>	<u>1982 number</u>	<u>percent</u>	<u>1983 number</u>	<u>percent</u>	<u>1984 number</u>	<u>percent</u>	<u>1985 a/ number</u>	<u>percent</u>
TOTAL NIC PRODUCTION	55	100	67	100	73	100	86	100	101	100
NIO-INITIATED	46	83.6	28	41.8	46	63.0	39	45.4	50	49.5
SPECIAL REQUESTS	9	16.4	39	58.2	27	37.0	47	54.6	51	50.5

Total Annual Production by Non-NIC Requesters

	<u>1981 Number</u>	<u>percent*</u>	<u>1982 number</u>	<u>percent*</u>	<u>1983 number</u>	<u>percent*</u>	<u>1984 number</u>	<u>percent*</u>	<u>1985 a/ number</u>	<u>percent*</u>
DCI	5	9.1	23	34.3	16	21.9	15	17.4	23	22.7
NSC	1	1.8	4	6.0	3	4.1	10	11.6	8	7.9
INR	2	3.6	11	16.4	6	8.2	14	16.3	11	10.9
USD	-	-	-	-	-	-	-	-	2	2.0
JCS	-	-	-	-	1	1.4	4	4.7	3	3.0
DIA	-	-	-	-	-	-	2	2.3	3	3.0
CNO	-	-	1	1.5	1	1.4	2	2.3	1	1.0
ACDA	1	1.8	-	-	-	-	-	-	-	-

a/ Estimated

*Percents in this column refer to the total annual production.

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